

**COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL**  
**Procurement of Medical Equipment / Instruments under ADP Scheme # 493 "Establishment of Trauma Center, BSL-3 Lab and Provision of Support Services at OICD-DUHS"**  
**NIT No. DUHS/DP/2019/89 Dated 16th November, 2019, Technical Bids opened on 07-12-2019 Financial Bids Opened on 20-02-2020**

Item No.	Name of Equipment / Instruments	Qty.	Bidder	Model / Cat No.	Make	Country of Origin	Curr.	Unit Price C&F (E.C)	Total Price C&F (E.C)	Unit Price C&F (PRS.)	Total Price C&F (PRS.)	Unit Price DDP (PRS.)	Total Price DDP (PRS.)	Grading	Recommendations/Remarks						
1	Static X-Ray Machine With DR System	1 No.	Medequips SMC	Xtreme (with 2 Nos. Fixed Flat Panel Detector) UPS (80 KVA) Extended Warranty	Stephanix	France	Euro	81,800	81,800	14,024.610	14,024.610	14,024.610	14,024.610	1	Recommended to purchase the lowest evaluated responsive bid						
		1 No.					Euro	12,000	12,000	2,057.400	2,057.400	2,057.400	2,057.400								
		1 No.					Euro	19,600	19,600	3,960.420	3,960.420	3,960.420	3,960.420								
		Total					Euro	96,600	96,600	16,562.070	16,562.070	16,562.070	16,562.070								
		1 No.					Shatco Medical (Pvt.) Ltd	XR5 + Edge Air Extended Warranty	OSKO	USA	USD	144,150	144,150	22,444.155	22,444.155	22,444.155	22,444.155	3	---		
		1 No.									USD	34,500	34,500	5,371.650	5,371.650	5,371.650	5,371.650				
		Total					USD	178,650	178,650	15,372.207	15,372.207	15,372.207	15,372.207	15,372.207	15,372.207	15,372.207	4	---			
		1 No.					Medequips SMC	Carnique VH + CXDI-401C FPD Sensor	X-Ray, Apelen DMS Imaging + DR Canon (Tohshu)	France + Japan	Euro	86,650	86,650	15,372.207	15,372.207	15,372.207	15,372.207	15,372.207	15,372.207	4	---
		1 No.									Euro	18,000	18,000	3,096.100	3,096.100	3,096.100	3,096.100				
		1 No.									Euro	19,500	19,500	3,343.275	3,343.275	3,343.275	3,343.275				
1 No.	USD	2,000	2,000	311.400	311.400	311.400					311.400										
1 No.	Euro	35,864	35,864	6,148.883	6,148.883	6,148.883					6,148.883										
Total		Euro	166,318	166,318	28,515.221	28,515.221	28,515.221	28,515.221	28,515.221	28,515.221	28,515.221	28,515.221	5	Rates are inclusive of 4 years warranty							
1 No.	Radiant Medical (Pvt) Ltd.	(Latest Version) + VDX 4343TV	Villa Sistemi Medicali S.p.a	Italy	Euro	166,318	166,318	28,515.221	28,515.221	28,515.221	28,515.221	28,515.221	28,515.221	5	Rates are inclusive of 4 years warranty						
1 No.					USD	149,000	149,000	23,199.300	23,199.300	23,199.300	23,199.300										
Total		USD	47,660	47,660	7,423.776	7,423.776	7,423.776	7,423.776	7,423.776	7,423.776	7,423.776	7,423.776	5	---							
1 No.	Static X-Ray Machine With CR System	BIOS	RAD Room Pro UPS (80 KVA) Extended Warranty	Stephanix	France	Euro	54,450	54,450	9,335.453	9,335.453	9,335.453	9,335.453	9,335.453	1	Recommended to purchase the lowest evaluated responsive bid						
1 No.						Euro	12,000	12,000	2,057.400	2,057.400	2,057.400	2,057.400									
1 No.						Euro	12,600	12,600	2,160.270	2,160.270	2,160.270	2,160.270									
Total						Euro	79,050	79,050	10,823.961	10,823.961	10,823.961	10,823.961									
1 No.						Radiant Medical (Pvt) Ltd.	(Latest Version) + Carestream Health CR System	Medical S.p.a + Carestream Health Inc. USA	Italy	Euro	63,132	63,132	10,823.961	10,823.961	10,823.961	10,823.961	2	Rates are inclusive of 4 years warranty			
1 No.	USD	66,666	66,666	10,379.896	10,379.896					10,379.896	10,379.896										
Total		Euro+USD	129,798	129,798	21,203.878	21,203.878	21,203.878	21,203.878	21,203.878	21,203.878	21,203.878	21,203.878	3	---							
1 No.	Medequips SMC	Carnique VH + Replus II UPS - 80 KVA	X-Ray, Apelen DMS Imaging + CR: Konica Minolta	France + Japan	Euro	80,990	80,990	13,885.736	13,885.736	13,885.736	13,885.736	13,885.736	13,885.736	3	---						
1 No.					Euro	19,500	19,500	3,343.275	3,343.275	3,343.275	3,343.275										
1 No.					USD	2,000	2,000	311.400	311.400	311.400	311.400										
1 No.					Euro	32,395	32,395	5,554.294	5,554.294	5,554.294	5,554.294										
Total		Euro	134,886	134,886	23,094.705	23,094.705	23,094.705	23,094.705	23,094.705	23,094.705	23,094.705	23,094.705	3	---							

**DR. ALI H. A. ZADDI**  
 Add: Medical Superintendent  
 (Admin)  
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**NIT No. DUHS/DP/2019/89 Dated 16th November, 2019, Technical Bids opened on 07-12-2019 Financial Bids Opened on 20-02-2020**

Item No.	Name of Equipment / Instruments	Qty.	Bidder	Model / Cat No.	Make	Country of Origin	Curr.	Unit Price C&F (FCI)	Total Price C&F (FCI)	Unit Price C&F (PRS)	Total Price C&F (PRS)	Unit Price DDP (PRS)	Total Price DDP (PRS)	Grading	Recommendations /												
3	Mobile X-Ray Unit	1 No.	BIOS	Movix 30	Stephanix	France	Euro	28,750	28,750	4,929,188	4,929,188	15,648,000	15,648,000	1	Recommended to purchase lowest evaluated responsive												
		1 No.		Extended Warranty																							
		Total																									
		1 No.		Radiant Medical (Pvt) Ltd.				Modulic Easy 30M (Latest Version)	SAMM S.r.l	Italy	Euro	35,318	35,318	6,056,271		6,056,271	6,335,078			2							
		1 No.						Extended Warranty																			
		Total																									
		1 No.						Hoora Pharma (Pvt.) Ltd.				MobileArt Evolution 12KW MX7 (12T -CE)	Shimadzu Corporation	Japan		USD	33,900	33,900	5,278,230	5,278,230	6,886,804			3			
		1 No.										Extended Warranty															
		Total																									
		1 No.										Medequips SMC					TS-30M	Primax International (Europe)	France / Italy	Euro	35,910	35,910	6,156,770	6,156,770			
1 No.	Extended Warranty																										
Total																											
1 No.	Shiraza Trading Co. (Pvt.) Ltd.	Optima XR-200AMX	GE Healthcare		USA	USD	69,900								69,900		10,883,430				10,883,430	2,156,756	13,040,186	3,912,000	16,952,186	5	
1 No.		Extended Warranty																									
Total																											
Total																											
4		Digital High end Color Doppler with Echocardiography		1 No.			Medequips SMC	Apilo-300 Platinum	Canon Medical Corp. (Toshiba)	Japan	USD		28,000	28,000	4,369,600	4,369,600						1	Recommended to purchase lowest evaluated responsive				
				1 No.				Probes																			
				1 No.				Shear Wave Elastography Kit																			
				1 No.				Elastography FLR Kit																			
				1 No.				Smart Fusion Kit																			
				1 No.				Air Conditioner																			
	1 No.		Extended Warranty																								
	Total																										
	Total																										
	5		Digital Medium Range Color Doppler	2 No.	BIOS	S22		Sonoscape				China	USD	18,800	37,600	2,927,160	5,854,320			1	Recommended to purchase lowest evaluated responsive						
2 No.		Extended Warranty																									
Total																											
2 Nos.		Friends Traders		DC-70 X-Insight		Mindray	China		USD	26,200	52,400			4,079,340	8,158,680				2								
2 Nos.				Extended Warranty																							
Total																											
2 Nos.				Medequips SMC						Xero 100G	Canon Medical Corporation (Toshiba)			Japan	USD	29,000	58,000	4,515,300	9,030,600					3			
2 Nos.										Air Conditioner																	
2 Nos.										Extended Warranty																	
Total																											
2 Nos.	Technology Links (Pvt.) Ltd.		HS40		Samsung Medison			South Korea		USD		24,671	49,342			3,841,275	7,682,549				4						
2 Nos.			Extended Warranty																								
Total																											
Total																											

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Item No.	Name of Equipment / Instruments	Qty.	Bidder	Model / Cat No.	Make	Country of Origin	Curr.	Unit Price C&F (F.C)	Total Price C&F (F.C)	Unit Price C&F (PRS.)	Total Price C&F (PRS.)	Unit Price DDP (PRS.)	Total Price DDP (PRS.)	Grading	Recommendations/R	
6	ECG Machine 12 Channels	6 Nos.	Muslim Medical Services	ECG 200+	Cardioline	Italy	Euro	1,900	9,600	274,320	1,645,920			1	Recommended to purchase be lowest evaluated responsive b	
		6 Nos.	Radiant Medical (Pvt) Ltd.	CP-150	Weich Ailyn	USA	USD	2,153	12,918	335,222	2,011,333			2	Rates for Mobile Trolley Rs. 11 separately.	
		6 Nos.	Medequips SMC	ECG-1350K	Nihon Kohden Corporation	Japan	USD	2,965	17,910	464,765	2,788,587			3		
7	Vital Sign Monitor Portable	6 Nos.	Hospicare Systems	TC20	Phillips, Bodingen Germany	USA	USD	4,500	27,000	700,650	4,203,900			4		
		10 Nos.	Muslim Medical Services	VS	Biolight	China	USD	800	8,000	124,560	1,245,600			1	Recommended to purchase be lowest evaluated responsive b	
8	Monitor Multi Parameter	10 Nos.	Biologic Medical Systems	SC 300	Hurtleigh HealthCare	UK	GBP	735	7,350	147,331	1,473,308			2	Quoted Price are inclusive of s extended warranty.	
		10 Nos.	Biotech Pakistan	VS-900	Mindray	China	USD	1,490	14,800	227,322	2,273,220	249,590	2,495,900	3	Rates for Local Trolley PRs. 1; Rates for Mobile Trolley PRs. 1; Rates are inclusive of second y warranty.	
		10 Nos.	Hospicare Systems	Sura Sign VSI	Phillips, Bodingen Germany	China	USD	1,900	19,000	295,830	2,958,300			4		
9	Central Station	10 Nos.	Radiant Medical (Pvt) Ltd.	Connex Spot Monitor	Weich Ailyn	USA	USD	2,333	23,330	363,248	3,632,481			5	Rates for Mobile Trolley Rs. 15 separately.	
		10 Nos.	Muslim Medical Services	Q7	Biolight	China	USD	3,365	33,650	523,931	5,239,305			1	Item No. 08 & 09 Recommend purchase being the lowest eva responsive bid. Equipment mer compatibility with each other. F including 2-IBP + Cardiac outp	
8	Monitor Multi Parameter	1 No.		ME000C	Biolight	China	USD	3,500	3,500	544,950	544,950			2	Rates are including 2-IBP + Ca + ETCO2. Quoted Price are inc second year extended warrant)	
		10 Nos.	Biotech Pakistan	UMEC 15	Mindray	China	USD	3,720	37,200	579,204	5,792,040	634,800	6,348,000	2		
9	Central Station	1 No.			Bene Vision CMS II	China	USD	3,800	3,800	560,520	560,520	615,040	615,040	3	Price are inclusive of second y warranty.	
		10 Nos.	Total Item No. 8 + 9		Datalys 808	Luech Industries Inc.	USA	USD	4,980	49,800	775,366	7,753,860			3	Rates are including 2-IBP + Ca + ETCO2. Quoted Price are inc second year extended warranty
8	Monitor Multi Parameter	1 No.			Datalys-CS	Luech Industries Inc.	USA	USD	2,500	2,500	399,250	399,250			4	Quoted Price are inclusive of s extended warranty.
		10 Nos.	Total Item No. 8 + 9		CM-150	Phillips, Bodingen Germany	China	USD	5,690	56,900	895,933	8,959,330			4	Rates are including 2-IBP + Ca + ETCO2
9	Central Station	1 No.			CMS-200	Phillips, Bodingen Germany	China	USD	3,700	3,700	576,090	576,090			4	
		10 Nos.	Total Item No. 8 + 9												4	
									<b>60,600</b>		<b>9,435,420</b>					

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10	Vascular Doppler	1 No.	Biologic Medical Systems	DMXR	Hurtleigh HealthCare	UK	GBP	2,860	2,860	573,287	573,287			1	Recommended to purchase lowest evaluated responsive Price are inclusive of second warranty. Rates for IS3-Intrak (Shaner Pack) GBP 1,800 per separately.
11	Cardio Tocograph	1 No.	Biologic Medical Systems	Sonicaid TEAM 3	Hurtleigh Healthcare	UK	GBP	4,200	4,200	841,890	841,890			1	Recommended to purchase lowest evaluated responsive Price are inclusive of second warranty. Rates for 7 Access 1,100 + GBP 990 + GBP 12K 1,900 + GBP 450 + GBP 700 25,000 each unit quoted sep
12	External Pacemaker	1 No. 2 Nos.	Hospicare Systems Clans Medical	Avalon FM-30 Pace 203	Philips, Boblingen Germany Osypka Weidell Germany	Boblingen Germany	USD Euro	8,000 3,480	8,000 6,960	1,245,800 596,646	1,245,800 1,193,292			2 1	Recommended to purchase lowest evaluated responsive Recommended to purchase lowest evaluated responsive
13	EEG Machine	1 No.	Biologic Medical Systems	DR-40	Lifelines Ltd.	UK	USD	13,500	13,500	2,101,950	2,101,950			1	Recommended to purchase lowest evaluated responsive Price are inclusive of second warranty.
		1 No.	BIOS	NEURROWERK EEG58	Sigma	Germany	Euro	22,700	22,700	3,891,915	3,891,915			2	
		1 No.	BIOS	BRAIN QUICK LTM DT 32EX V L T M E	Micromed	Italy	Euro	31,750	31,750	5,443,538	5,443,538			3	
14	Incubator Transport	2 Nos.	Hospicare Systems	Tende VAV-TR	Tende Elektronik	Turkey	USD	8,700	17,400	1,354,590	2,709,180			1	Recommended to purchase lowest evaluated responsive
		2 Nos.	Radiant Medical (Pvt) Ltd.	TR-200	Neius Medical	USA	USD	10,461	20,922	1,628,778	3,257,555			2	
		2 Nos.	Medequipes SMC	V-707	Atom Medical Corporation	Japan	JPY	1,023,750	2,047,500	1,456,182	2,912,364			3	
		2 Nos.		Pulsa Oximeter Model OLV-4201	Nihon Kohden	Japan	USD	2,500	5,000	389,250	778,500				
				<b>Total</b>					<b>2,052,500</b>		<b>3,690,864</b>				

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## FX RATES SHEET

### Treasury & Capital Markets Group

224/2019

DATE: Friday, 29 November 2019

Ready Transaction Rates			
Currency	Symbol	TT Selling	TT Buying
US DOLLAR	USD	155.70	155.20
EURO	EUR	171.45	170.89
JAPANESE YEN	JPY	1.4224	1.4177
BRITISH POUND	GBP	200.45	199.78
SWISS FRANC	CHF	155.97	155.45
CANADIAN DOLLAR	CAD	117.18	116.80
AUSTRALIAN DOLLAR	AUD	105.42	105.07
SWEDISH KRONA	SEK	16.36	16.27
NORWEGIAN KRONE	NOK	16.99	16.93
DANISH KRONE	DKK	22.95	22.87
NEWZEALAND DOLLAR*	NZD	100.02	99.69
SINGAPORE DOLLAR	SGD	114.00	113.61
HONGKONG DOLLAR	HKD	19.97	19.86
KOREAN WON*	KRW	0.1320	0.1314
CHINESE YUAN	CNY	22.26	22.10
MALAYSIAN RINGGIT*	MYR	37.35	37.18
THAI BAHT*	THB	5.15	5.13
U.A.E DIRHAM	AED	42.40	42.24
SAUDI RIYAL	SAR	41.57	41.34
QATAR RIYAL*	QAR	42.77	42.61
KUWAITI DINAR*	KWD	512.81	509.49

Indicative FBP Rates							
Currency	SIGHT / 15 Days	1M	2M	3M	4M	5M	6M
USD	154.33	153.44	151.67	149.88	148.07	146.23	144.37
EUR	169.93	168.95	166.99	165.00	162.97	160.91	158.82
GBP	198.66	197.51	195.21	192.90	190.54	188.14	185.72

Conversion Rates for Frozen FCY Deposits		Settlement Date
USD	155.32	Tuesday, 3 December 2019
GBP	200.922	
EUR	171.0694	
JPY	1.4194	

Rates for cash/Currency Notes		
Currency	Selling	Buying
USD	157.26	153.65
GBP	202.45	197.78
EUR	173.17	169.18
JPY	1.4366	1.4035
SAR	41.99	40.92
AED	42.82	41.82

LIBOR	
1 Month	1.69113
3 Month	1.91375
6 Month	1.90688

- > Please call Treasury Sales Desk (9922 0337, 9922 0438 & 9922 0747) for transactions over US Dollars 5,000 or equivalent amount in other currencies (cumulative basis)
- > Above rates are not valid for transactions above USD 5,000 or equivalent amount in other currencies (cumulative basis)
- > Unless otherwise specifically stated, the given rates are market indicative and subject to change without prior notice
- > NBP captures above foreign exchange rates from sources believed to be reliable. NBP does not accept any liability for consequences that may arise from the usage of these rates
- > All FX designated branches must ensure reporting of all export bills falling over due today
- > All FX designated branches must ensure that all credits in Nostro accounts have been responded
- > All FX designated branches must ensure retention of export proceeds into FC accounts as per SBP guidelines
- > For all Chinese Yuan transactions please contact Treasury Sales Desk

*Tariq*  
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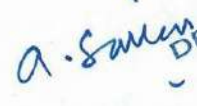

Treasury Sales Desk - Head Office: I.I. Chundrigar Road, Karachi  
Direct Lines: 99220337, 99220438, 99220747. Email: fxsales@nbp.com.pk / tmg.fet@nbp.com.pk PABX 99220100 - 50, Exts: 3211, 3212, 3213 & 3214

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*Dr. Ajaz A. Zubair*  
**DR. AJAZ A. ZUBAIR**  
(Admin)  
Add: Medical Superintendent  
Quill K.M. Pratu Civil Hospital Karachi

## CERTIFICATE

This is to certify that the prices are comparable to the market rates in respect of single bid received for the “Procurement of Medical Equipment / Instruments under ADP Scheme # 493 “Establishment of Trauma Center, BSL-3 Lab and Provision of Support Services at OICD-DUHS” in response to No. DUHS/DP/2019/89 Dated 16 November 2019, for which Technical Bids were opened on 7<sup>th</sup> December 2019 and Financial Bids were opened on 20 February 2020.

1.	<b>Prof. Dr. Kartar Dawani</b> Pro-Vice Chancellor Dow University of Health Sciences, Karachi	 PROF. DR. KARTAR DAWANI Pro Vice Chancellor Dow University of Health Sciences Karachi
2.	<b>Dr. Aijaz Zubedi</b> Additional Medical Superintendent (Admin) Dr. Ruth K. M. Pfau, Civil Hospital, Karachi.	 DR. AIJAZ A. ZUBEDI Add: Medical Superintendent (Admin) Dr. Ruth K.M. Pfau Civil Hospital Karachi
3.	<b>Mr. Muhammad Hanif</b> Additional Director Finance Dow University of Health Sciences, Karachi	 Muhammad Hanif Additional Director Finance Dow University of Health Sciences Karachi
4.	<b>Dr. Amjad Sattar</b> Associate Professor of Radiology and Director Dow Institute of Radiology, Ojha Campus Dow University of Health Sciences, Karachi	 DR. AMJAD SATTAR Associate Professor Interventional Radiologist DIRECTOR Dow Institute of Radiology Dow University of Health Sciences
5.	<b>Engr. Tariq Ahmed</b> Deputy Director Biomedical Dow University of Health Sciences, Karachi	 ENGR. TARIQ AHMED DEPUTY DIRECTOR BIOMEDICAL ENGINEERING DEPT DOW UNIVERSITY OF HEALTH SCIENCES